



# Earnings Presentation

Q2 FY 22 – FY 23



# Building for a Step Growth



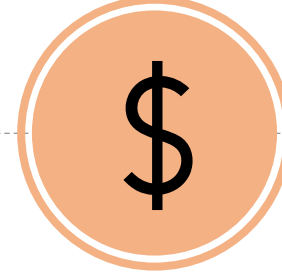
## Management Team

- New management team in place with a proven growth, & profitability track record
- Management team with an in-depth experience across the Oil & Gas value chain. Access to global Oil & Gas experts
- Strong technical team put in place
- The current team has proven execution capabilities, having successfully delivered on billion-dollar, technologically intensive capex projects



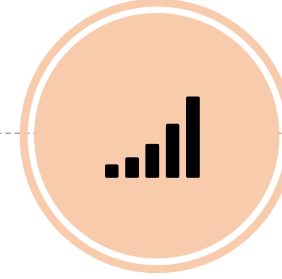
## Strong Asset Portfolio

- Strong Asset portfolio with significant upside potential
- Located in the prolific Cambay Basin, with access to a well-developed Oil & Gas services industry
- Opportunity to bring optimization / development synergies through technology deployment and speed of execution
- Marketing and pricing freedom for all our produce & attractive Fiscal Terms



## Strong Balance Sheet

- Strong Balance Sheet with no debt
- Strong cash reserves
- Strong Free Cash Flow generation from production operations



## Inorganic Growth Opportunities

- Look out for synergistic opportunities that fit our long-term vision
- Key Focus on
  - Discovered fields
  - Low risk producing opportunities
  - Mid life / Late life field optimizations



# Board of Directors

## Mr. Suniti Bhat

### Managing Director

- Mr. Bhat has 25+ years of experience in the Global Oil and Gas Industry
- He served as the Chief Operating Officer & Executive Committee Member at Cairn Oil & Gas, where he led technologically intensive billion dollar projects, both Onshore and Offshore
- He holds Masters in Pet. Engg. from Stanford University and GMP from Harvard Business School

## Mr. Sivakumar Pothepalli

### Non-Executive Director

- Mr. Siva has 25+ years of experience in both Upstream and Downstream Industries
- He served as the Director – Rajasthan Asset & Executive Committee Member at Cairn Oil & Gas, where he led the growth journey for the Rajasthan Asset. He has extensive experience of operating Onshore and Offshore Assets.
- He holds a Chemical Engineering degree from NIT Warangal and Masters in Management from AIM, Manila

## Mr. Manjit Singh

### Independent Director

- Mr. Singh brings with him 4 decades of corporate experience
- He has a wealth of management experience from the 35+ years he spent with the TATA Group Companies and TATA Associate Companies. He Retired as a General Manager of Tata Groups Annamalai Tea Division.
- He completed his undergraduate and graduate studies at the University of Delhi and has attended Management Development Courses at IIM – Ahmedabad and the TATA Management Training Centre, Pune.

## Mr. Raman Singh Sidhu

### Independent Director

- Mr. Sidhu brings with him a wealth of Management Experience
- He has served as a Senior Director and Board Director – HSBC Securities & Capital Markets (India) and as Director Fidelity Fund Management & Barclays Plc
- He has also served as an Independent Director on several Boards, including BHEL, NHPC & IIFCL
- Mr. Sidhu is a qualified Chartered Accountant from the Institute of Chartered Accountants in England and Wales

## Ms. Vishruta Kaul

### Independent Director

- Ms. Kaul is a Partner at Shardul Amarchand and Mangaldas, a leading law firm
- She has an extensive and diverse experience in M&A, Private Equity, Venture Capital and restructuring transactions
- She has also been awarded as a Notable Practitioner for Merger & Acquisitions by IFLR 1000, 2019-20.
- She has completed her B.A from Lady Shriram College and LL.B from Campus Law College, Delhi University

## Mr. B. N. Talukdar

### Independent Director

- Mr. Talukdar has extensive experience in the Oil and Gas Industry
- He was the former Director General, Directorate General of Hydrocarbons (DGH), from 2014 - 2015.
- He was also former Director (Exploration & Development) in Oil India Limited (OIL)
- He is a Gold Medalist (B.Tech (Hons.) - Petroleum Engineering) from the Indian Institute of Technology (Indian School of Mines), Dhanbad and also a distinguished Alumni Awardee of the Indian School of Mines, Dhanbad.



# Our Asset Portfolio

- The company operates 3 onshore Contract Areas in the prolific Cambay Basin, with 100% Participating Interest in Bakrol , Lohar & Karjisan Contract Areas
- The company entered into a farm in agreement with PFH Oil and Gas for transfer of 100% of participating interest in the Elao field in Gujarat, the transfer process for which is ongoing
- Bakrol is the key asset in our portfolio, producing majority of Oil & Gas. Contract Area is a ~ 36 Sq. Km, located 16 Kms South-East of Ahmedabad
- Lohar Contract Area is a ~ 5 Sq. Km, located 35 Km WNW of Ahmadabad city
- Karjisan Contract Area is a ~ 5 Sq. Km, 15 Km of NNW of Kalol Town
- The Production Sharing Contracts for Bakrol and Lohar were signed in March 1995, for a period of 25 years. Extension to the PSC tenure for these 2 Contract Areas was granted for a period of 10 Years, i.e. till March 2030
- The Production Sharing Contract for Karjisan was signed in March 2004, for a period of 25 years
- Cumulative Oil Recovery as on 30<sup>th</sup> September 2022
  - 2.73 mmbbls (Oil Recovery Factor of ~ 4.3%). 23 wells on production
  - 0.86 mmbbls (Oil Recovery Factor of ~34.1%). 6 wells on production
  - 0.08 mmbbls (Oil Recovery Factor of ~2.8%). 1 well on production
- Crude Oil produced is trucked from well sites to ONGC's Crude Tank Farm at Nawagam for onward sale to IOCL through an Oil pipeline. Gas produced is sold locally

Portfolio Map



***We aim to be a key player in the Indian Energy sector and pursue sustainable growth journey, thereby creating value to all our stakeholders***



# Safety and Sustainability Vision

## Focus Areas:

- Risk Management
- Behavioral based safety
- Statutory Compliances
- Incident reporting and Investigation
- Training of Employees and Contractors
- Integrated asset integrity, corrosion programs
- Certification and HSE Management system

## Sustainability and Energy Transition are the core pillars of Selan's Philosophy



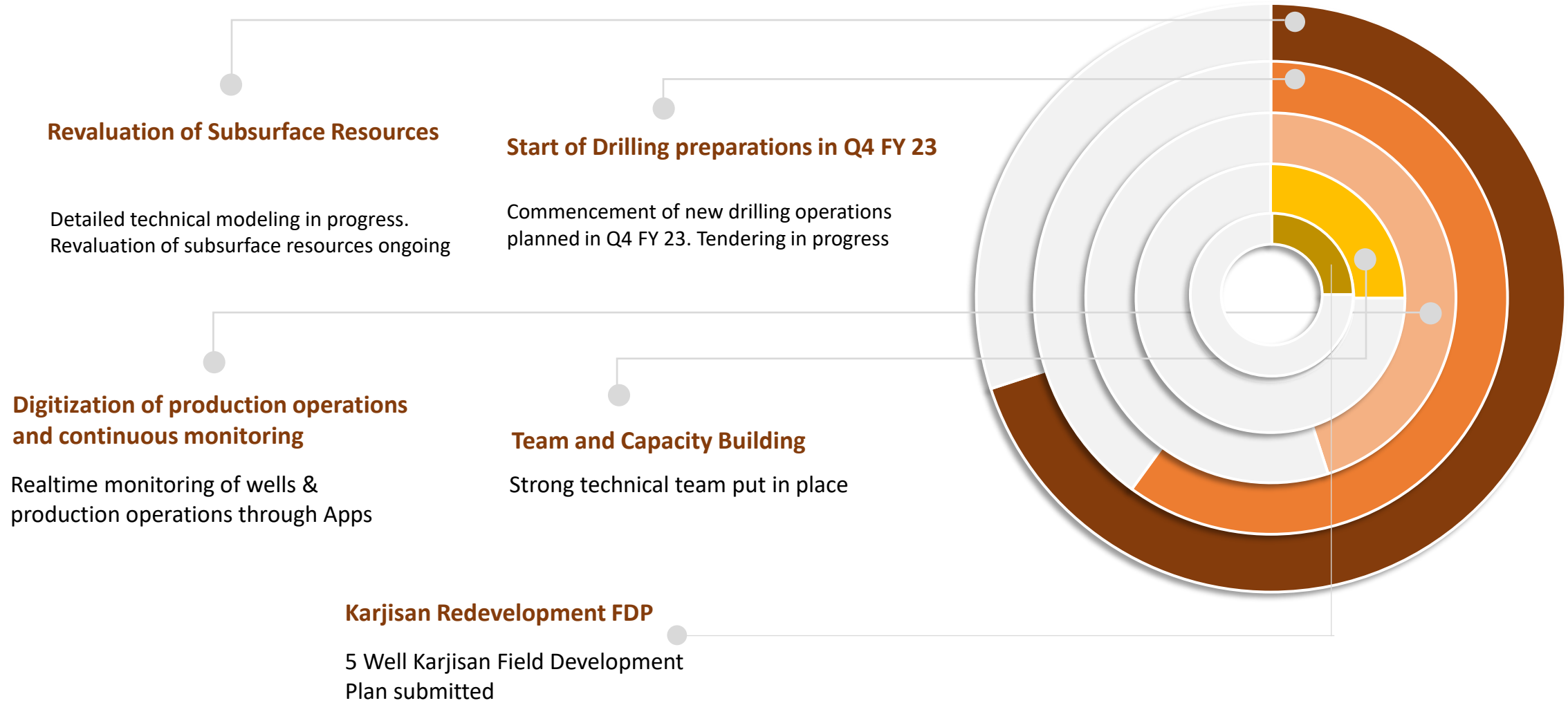
In-line with the UN Climate Change Conference objectives, we acknowledge the need to reduce the temperature below 1.5 Deg C.



## **Q2 FY 2023 Operational Performance**



# Key Focus Areas in Q2 FY 23





# Production Optimization Activities

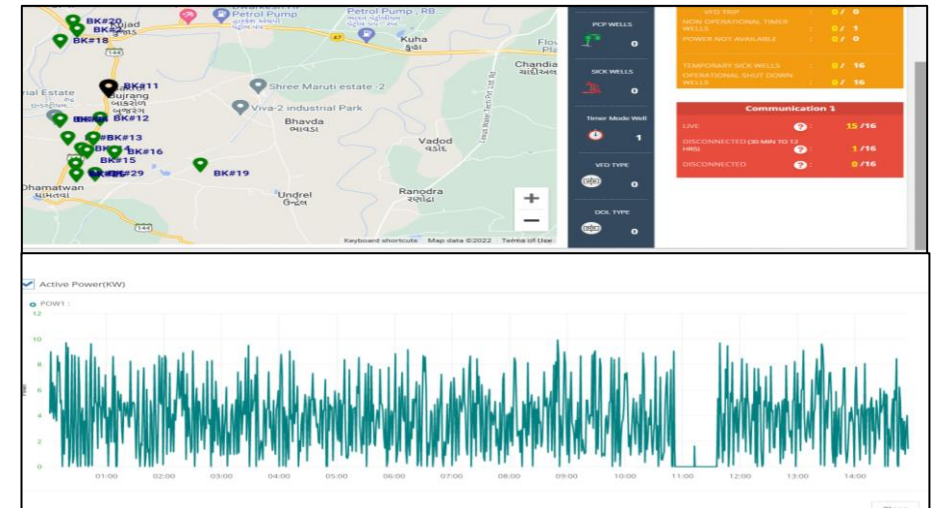
## Reservoir Surveillance and Management

- Real time SRP monitoring to improve well uptime
- Systematic data acquisition plan:
  - ✓ Well head parameters
  - ✓ Water cut and water salinity measurements
  - ✓ Regular echo meter and Dyna survey for SRP optimization
- Well modelling and network modelling activities being initiated
- Dynamic modelling ongoing for reservoir performance optimization
- Production database system being set up for monitoring and analysis

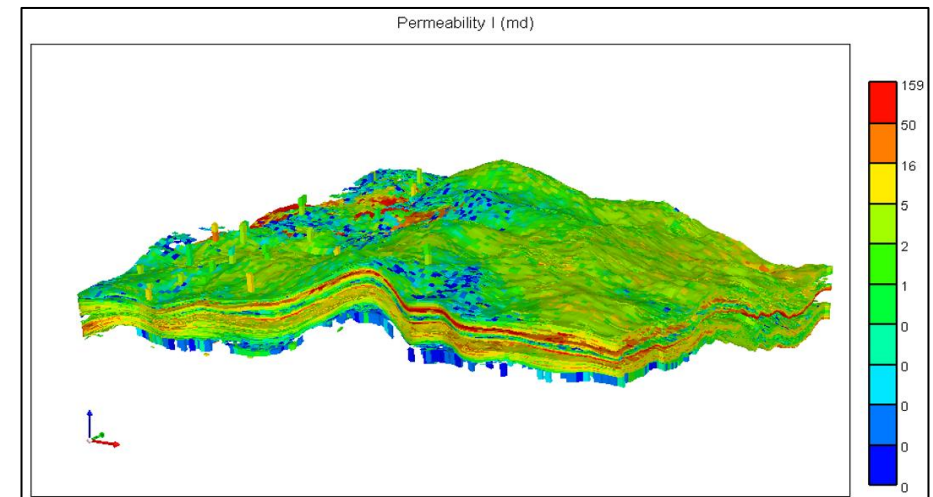
## Planned New Wells Technology Application

- Frac design improvements for better fracture conductivity:
  - ✓ Longer frac with high strength proppants
  - ✓ Better frac mitigate asphaltene deposition as well
- High angle wells
  - ✓ Increase reservoir pay contact
  - ✓ Multiple fracs in wells for higher productivity
  - ✓ Provision for chemical injection in wellbore
- Enhanced well monitoring
  - ✓ Real time SRP performance with load cells

## Real Time Surveillance and Management



## Dynamic Modelling

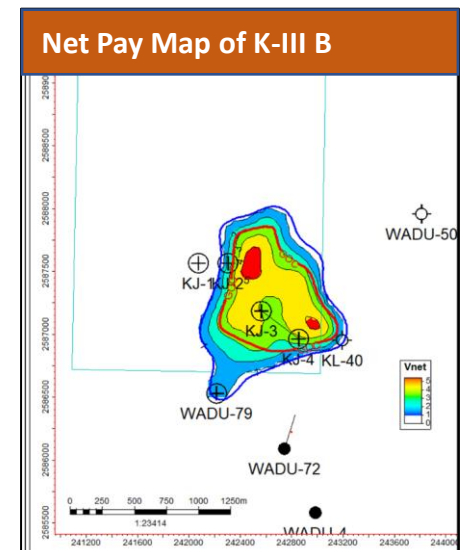
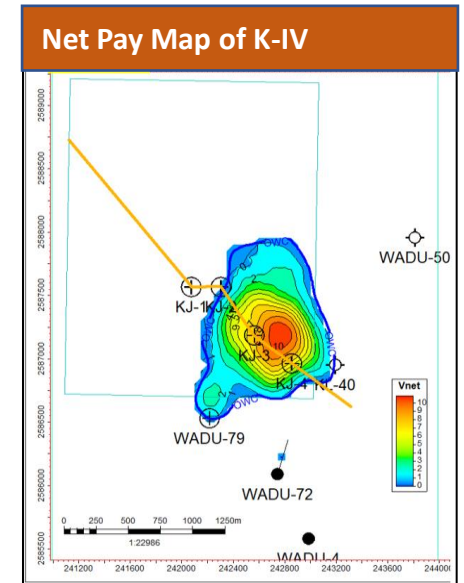
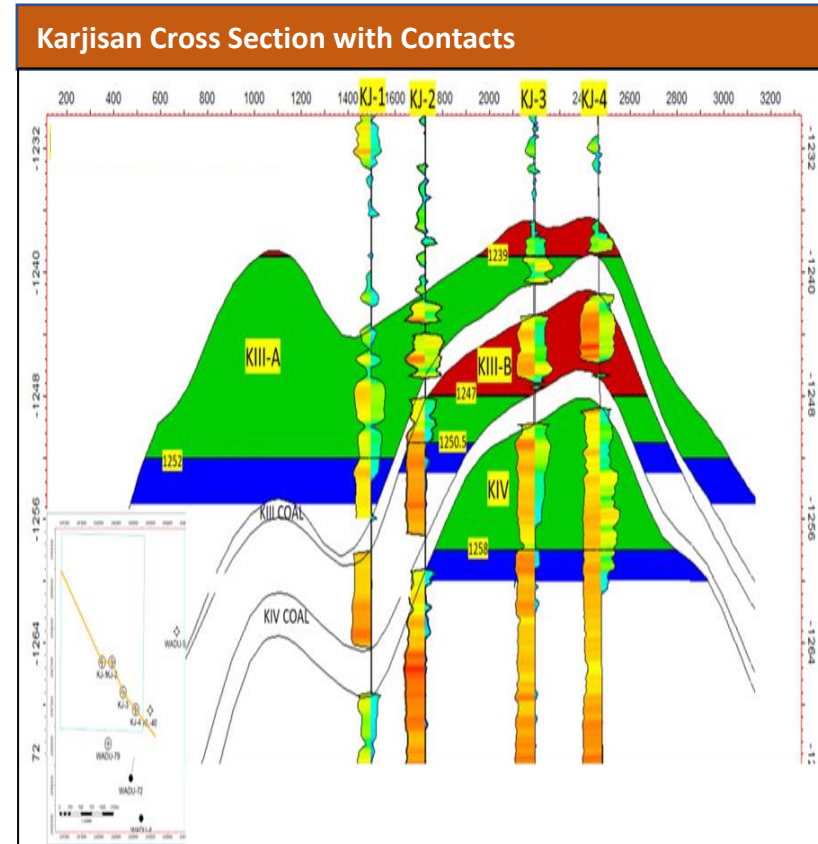






# Karjisan Contract Area Redevelopment

- Karjisan Contract Area re-evaluated
- Studies show promising Reserves & Production growth in Karjisan
- Field Development Plan submitted to Directorate General of Hydrocarbons with 5 New Wells





## **Q2 FY 2023 Financial Performance**



# Statement of Profit and Loss for Q2 FY 23

Particulars (In INR Cr.)		Q2 30.09.22	Q1 30.06.2022
<b>A</b>	<b><u>INCOME</u></b>		
	Revenue from Operations (Net)	32.63	30.12
	Other Income	2.03	2.11
	<b>Total Income</b>	<b>34.66</b>	<b>32.23</b>
<b>B</b>	<b><u>EXPENSES</u></b>		
	Operating Expenses	2.87	2.58
	Changes in inventories of finished goods	0.30	(0.47)
	Employee benefits expense	1.31	1.10
	Royalty and Cess	10.73	9.78
	Other expenses	2.19	1.71
	<b>Total Expenses</b>	<b>17.40</b>	<b>14.70</b>
<b>C</b>	<b>Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)</b>	<b>17.26</b>	<b>17.53</b>
	Finance costs	0.12	0.01
	Development of hydrocarbon properties amortised	4.90	4.73
	Depreciation and amortisation expenses	0.65	0.53
<b>D</b>	<b>Profit / (Loss) Before Tax</b>	<b>11.59</b>	<b>12.26</b>
	Tax Expenses		
	Provision for Current Tax	3.25	3.85
	Taxes relating to earlier years	-	-
	Deferred tax	(0.47)	(0.67)
<b>E</b>	<b>Net Profit for the period</b>	<b>8.81</b>	<b>9.08</b>
	Other comprehensive income/ (loss) for the year (net of taxes)	(0.24)	0.02
<b>F</b>	<b>Total comprehensive income for the year, net of tax</b>	<b>8.57</b>	<b>9.10</b>



# Balance Sheet as on Q2 FY 23

Particulars (In INR Cr.)			
<b>I ASSETS</b>		<b>II EQUITY AND LIABILITIES</b>	
<b>(1) Non-current assets</b>		<b>(1) Equity</b>	
Property, plant and equipment	6.75	Equity share capital	15.20
Development of hydrocarbon properties	142.14	Other equity	331.20
Right of use assets	3.73	<b>Total Equity</b>	<b>346.40</b>
Intangible assets	0.02		
Financial Assets		<b>(2) Liabilities</b>	
- Security Deposits	0.59	<b>Non-current liabilities</b>	
- Other Financial Assets	0.87	Financial liabilities	
Other non-current assets	0.26	- Borrowings	-
<b>Total Non-Current Assets</b>	<b>154.36</b>	- Lease liabilities	3.54
		Provisions	0.89
<b>(2) Current assets</b>		Deferred tax liabilities (net)	37.48
Inventories	8.10	<b>Total Non-Current Liabilities</b>	<b>41.91</b>
Financial assets			
- Investment	187.33	<b>Current liabilities</b>	
- Trade receivables	26.41	Financial liabilities	
- Cash and cash equivalents	2.19	- Trade payables	4.06
- Other bank balances	23.49	- Lease liabilities	0.44
Other current assets	3.76	- Other financial liabilities	2.18
<b>Total Current Assets</b>	<b>251.28</b>	Other current liabilities	4.97
		Provisions	0.40
		Current tax liabilities (net)	5.28
		<b>Total Current Liabilities</b>	<b>17.33</b>
<b>Total Assets</b>	<b>405.64</b>	<b>Total Equity and Liabilities</b>	<b>405.64</b>

As on 30<sup>th</sup> September 2022



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